

MEET THE



GREYHOUND TEAM

YOUR **GLOBAL SCIENCE** PARTNER



Paul Massie - Managing Director

I am the Managing Director at Greyhound Chromatography. I started the company over 40 years ago and I am as passionate and driven today as i was then. Everyday I look forward to the different challenges that day brings. I provide our employees with strategic guidance and direction to ensure the company achieves its set missions, values and objectives. I support each department to ensure our customers are at the forefront of every decision we make and I am committed to all our customers receiving first class service.

paul@greyhoundchrom.com



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Colin Lambert - Operations Director

I have been with the company since October 2011. As Operations Director I am responsible for the day to day running of the business. In addition to this I am the company's main contact for Quality matters and the maintenance of the ISO management system. I look after all the internal HR matters that are generated within the business, this includes recruitment. I am the initial point of contact for the Health and Safety for Greyhound.

colin@greyhoundchrom.com



Victoria McOuat - Sales & Business Development Executive

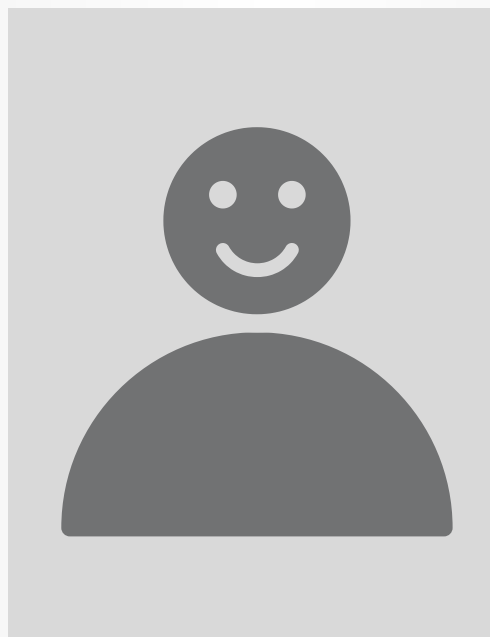
My role at Greyhound involves working alongside the rest of the sales team to grow our business. Our main focus is to ensure that our customers are given the highest level of customer service to ensure that all their needs are met. I

have over 15 years' experience in analytical science, specialising in chromatography and spectroscopy. The best part of my job is the problem solving, working directly with our customers, and my colleagues at Greyhound, to resolve complex issues and through this contributing to their success.

victoriamcouat@greyhoundchrom.com



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Rachel Phillips - Technical Sales Specialist

I am the Technical Sales Contact at Greyhound Chromatography. I have over 30 years chromatographic experience and I am able to fully support end-users with their enquiries.

rachelphillips@greyhoundchrom.com



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Mark Hand - Sales Executive

My key role here in the Sales Team is to provide customers with quotations. I am responsible for helping customers with pricing and finding products that are suitable for their applications. Being apart of sales, we always aim to find appropriate alternatives if items aren't available, while also being competitive on pricing as possible.

markhand@greyhoundchrom.com



Collette Rogers - Sales Executive

My job role is mainly sourcing and providing pricing, availability and delivery information from various supplies to customers. Alongside this I have also been working on a UK Universities project to gather as much information as i can regarding their procurement processes. Through various communications have been able to gain a better understanding of how they procure their lab consumables.

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Alison Robb - Customer Relations Officer

I have been at Greyhound for 14 years, initially starting in the Admin Team and then progressing to customer relations, 2 years ago. It is a role I enjoy immensely as i believe it is important to create personal relationships with our customers to assist them in their order process with Greyhound and to enhance their purchasing portfolios.

alisonrobb@greyhoundchrom.com



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William Goulding - Sales Executive

I recently began working at Greyhound after the completion of my master's degree in industrial biotechnology, where I synthesised nanoparticles for the use in detection of illegal drugs using molecular imprinting. I provide customers with technical support and pricing availability quotes, whether that be chromatography columns, reagents, or analytical standards.

williamgoulding@greyhoundchrom.com



Adam Kitto - Logistics Manager / DGSA

I'm responsible for overseeing the logistics team and making sure that goods are imported and exported properly and efficiently. I am responsible for ensuring the company has processes in place for handling dangerous goods in line with all relevant regulations. I am a qualified DGSA, and I am qualified for IATA, IMDG and ADR. I do most of the export compliance for the company and often aid customers with their import queries as well.

adamkitto@greyhoundchrom.com



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Jen Kitto - Senior Logistics Support

I started working for Greyhound in 2008, during that time I have worked across various departments carrying out different roles. Currently I work part-time supporting the logistics department, my role includes checking in and allocating goods, preparing shipments for dispatch, and administration work to help the process run smoothly.

jenkitto@greyhoundchrom.com



Daniel Maytum - Logistics & Dangerous Goods Specialist

I am a Logistics Dangerous Goods Specialist here at Greyhound. I am qualified in accordance with IATA, IMDG and ADR to prepare and send shipments containing dangerous goods by air, road and sea in a safe and responsible way.

danielmaytum@greyhoundchrom.com



Ellis Harrison - Compliance Officer

My main responsibilities include ensuring we stay up to date with import and export regulations. I classify the products we sell to ensure that we comply compliance regulations, as well as applying for licenses we may need.

ellisharrison@greyhoundchrom.com



Alex Wood - Marketing Executive

My role includes implementing marketing campaigns, planning marketing exhibitions and promotional events for Greyhound, and also scheduling product launches for any new items. I am responsible for developing an online presence by integrating a seamless customer journey on our website, as well as sending targeted mass mails through our CRM database to a vast range of customers. I have attained my Level 6 CIM Diploma in Professional Digital Marketing, and now I am currently working towards my Level 4 CMI Management and Leadership qualification.

alexandrawood@greyhoundchrom.com



Katie Burns - Digital Marketing Coordinator

Having successfully completed my Level 3 Business Admin apprenticeship with Greyhound, I progressed to the role of Digital Marketing Coordinator.

My primary responsibilities include creating and overseeing content for our social platforms, monitoring our online presence and analytics, curating engaging mailouts, newsletters, and blogs, and assisting in the implementation of our marketing campaigns.

katieburns@greyhoundchrom.com



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Abigail Berry - Customer Accounts Executive

I am the Customer Accounts Executive. My main role is creating purchase orders, confirming orders with suppliers, compiling information for the logistics team to support product exports, and addressing customer inquiries via telephone and email. I also play a vital role in maintaining the company's ISO records. I have a level 4 diploma in Business Admin and I achieved my Bronze, Silver and Gold Duke of Edinburgh award!

abigailberry@greyhoundchrom.com



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Nicola Burns - Customer Accounts Executive

Nicola is our Customer Accounts Executive and is the newest member of our accounts team. Nicola is responsible for creating proforma invoices and order confirmations for our customers, keeping customers up to date, checking delivery notes and purchase orders and assisting our accounts team.

nicolaburns@greyhoundchrom.com



Sasha Stewart - Sales Order Processing Apprentice

I am the Sales Order Processing Apprentice, I assist the Orders team and I am working towards achieving my level 3 business administration certification with Wirral Met. My role mainly consists of contacting suppliers for delivery dates and updating our customers accordingly, assisting the team with processing orders and sending invoices as well as other various administrative tasks.

sashastewart@greyhoundchrom.com



Madeline O'Rourke - Accounts Executive

I am responsible for all accounting functions at Greyhound Chromatography which includes managing the banking, supplier payments, accounting queries and credit control. I also produce a monthly set of management accounts for the business.

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Contact Information

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